

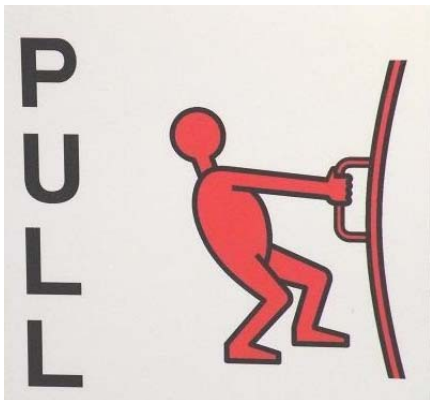
Data Center Optimization Push/Pull Teams

What are push pull teams?



Individuals within the impacted agency

- ✓ Understand the unique technology
- ✓ Understand the business issues
- ✓ Advocate for agency's interests



Listen to and learn from the push teams

- ✓ Consider push team information in optimization process
- ✓ Incorporate push team information into final design

Data Center Optimization Push/Pull Teams

 **WAIT BUT WHY** push/pull teams?

- ✓ Collaborative approach
- ✓ Successful in other states



Data Center Optimization Push/Pull Teams

Push/Pull Team Issues	
Funding	Procurement
Contracts	Governance
Service Level Agreements	Rates
Infrastructure	Business Relationship Mgmt.



Data Center Optimization Push/Pull Teams

Examples of Push/Pull Team Responsibilities

Issue	Push Team	Pull Team
Funding	Identify & locate established funding, including grants	Align funding & allocate funding
Procurement	Determine who makes procurement decisions & who manages procurement process	Determine where procurement decisions will be made & identify decision-making process
Governance	Identify agency decision makers & approval process for IT issues	Determine how future investment decisions will be made
Service-Level Agreements	Determine performance levels	Create process for & set new performance levels
Rates	Determine the cost of IT services for each agency & how charges are calculated	Create a new rate algorithm & internal budget process
Infrastructure	Determine what equipment is owned, leased or possessed & what equipment is unique to support agency mission-critical applications	Determine what equipment is needed & what can be disposed of. Developing a strategy to physically move equipment. Addressing security issues
Business Relationship Mgmt.	Asks how departments determine IT investment priorities	Addresses technical needs & identifies opportunities for process improvement & innovation

Data Center Optimization Push/Pull Teams

Pull Team

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Operations Center Manager

Brian Fortson

Enterprise Operations Division Director

Amy Buss

Chief Financial Officer

Donnie Matthews

Customer Relationship Manager

Rick Martin

State Network Support Lead

Missy Morehart

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